## AUTOMOTIVE INDUSTRY ReStart Offer



RE-START ENGINE



#### September 2020 vs. September 2019

## Amount of new private car registration is up again



www.trends.levif.be, 13/10/20



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# ADDRESSABLE TV OFFER

### OLV : CAR SEGMENTS & OFFER BRAND TARGETING

#### TV & RADIO BONUS



\* Campaign must begin before end of January

#### Addressable TV Offer - Automotive Sector

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Profile

Content consumption

Interests

Location

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**Ownership** 

Mozaïc Typo



#### All basic & specific segments included **for free**

90€ CPM + Lowered setting costs 1.000€ (<del>vs 1.250€</del>)

Segments opportunities: Family - Women - Ecolo-friendly - Young People -DIY Lovers - Luxe - Car Lovers - Adventure

Valid until end of January 2021

#### Addressable TV Offer - Locate your Dealers





Valid until end of January 2021

#### Personalized Ads are valued by the consumers





#### OLV Offer - Automotive Segments Targeting



#### OLV Offer – "Looking for" Targeting



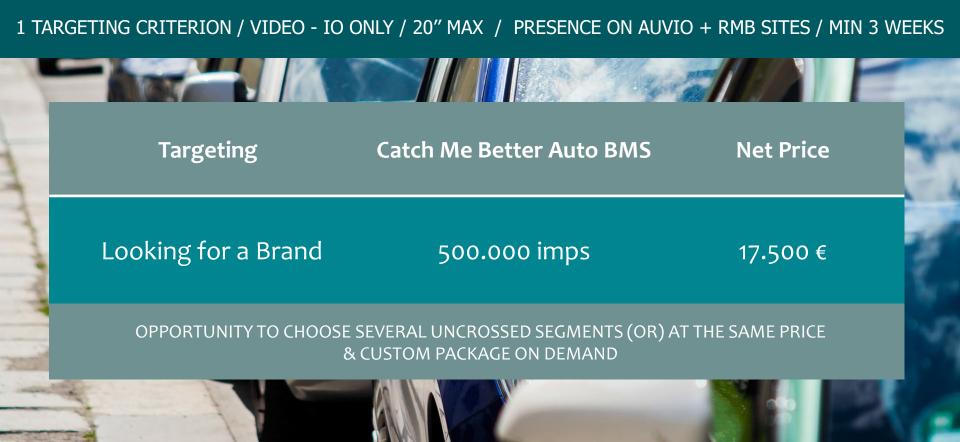
#### 1 TARGETING CRITERION / VIDEO - IO ONLY / 20" MAX / PRESENCE ON AUVIO + RMB SITES / MIN 3 WEEKS

| Targeting                             | Catch Me Better Auto BMS | Net Price |
|---------------------------------------|--------------------------|-----------|
| Looking for an SUV                    | 500.000 imps             | 15.000 €  |
| _ooking for a Sport Car               | 150.000 imps             | 5.250 €   |
| Looking for an Electric or Hybrid Car | 400.000 imps             | 12.000 €  |
| Looking for a Luxury Car              | 500.000 imps             | 16.500 €  |
| Looking for a Motorcycle              | 500.000 imps             | 16.500 €  |

CUSTOM PACKAGE ON DEMAND

#### OLV Offer - Brand Targeting





#### OLV Offer - Create your Custom segment



CATCH ME BEITTER



#### 1 SOCIODEMO CRITERION + 1 INTENT CRITERION **215.000 imps for 7.500€** net

Valid until end of January 2021

2 TARGETING CRITERIA / VIDEO - IO ONLY / 20" MAX / PRESENCE ON AUVIO + RMB SITES / MIN 3 WEEKS CUSTOM PACKAGE ON DEMAND

#### Use Offline to boost your Online Campaigns



#### **Radio** campaigns drives

# +21% of average online traffic

increase for advertisers

# **Up to 13%** of incremental unique visitors

TF1's les indés « Radio drives traffic to the web » 2018, Proving the effectiveness of radio advertising on sales and a brand's positioning, RMS, AS&S

#### Add **TV** to your digital campaigns to increase your impact



# +20% online video+VOD

## +31% social media

+31% online display

https://www.thinkbox.tv/why-tv/tv-fuels-other-media/

#### Halo effect of **TV** on digital



# Lift in purchase intent +8% for known brand

https://screenforce.nl/onderzoek-halo-effect-online-in-combinatie-met-tv-is-effectiever-dan-online-only/

#### 54% media effects on auto sales $\rightarrow$ Thanks to **TV**



# For each euro spent for Automotive sector, ROI TV = 6. 4€

https://www.e-marketing.fr/Thematique/media-1093/Breves/Pub-ROI-acteurs-secteur-auto-selon-SnPTV-351045.htm

#### TV & Radio Bonus – Automotive Sector





#### For All TV and Radio Campaigns

# **FREE TAG ON\***for Drive to (e-)Store

\*Max 5 sec / Valid until end of January 2021

# Need more infos?

#### Contact your **favorite Account** or **sales@rmb.be**

